



real
olive
co.



Product Catalogue

Autumn/Winter 2016/17



Hello & Welcome.

Since The Real Olive Company's humble beginnings in Bristol's historic St Nicholas market in 1998, a lot has changed, but our values have remained the same; to source and supply the best quality olives and Mediterranean foods to the people of Great Britain.

From our accredited production site in the heart of Bristol we freshly prepare a unique range of olives and Mediterranean foods.

Our commitment to quality and sustainability has led us to recently being certified by Organic Farmers and Growers as an organic producer and we now offer a unique range of organic products in addition to our conventional range. Our products have been tailored to meet the needs of the complete speciality food and catering industry, so whether you are an independent retailer, restaurant or caterer, food service distributor or manufacturer,

The Real Olive Company can fulfill your olive and Mediterranean food needs with the best quality products available.

Have a good look through our catalogue and you will find everything we offer ranging from our deli fresh retail packs (which sell like hot cakes from the shelves of delis and farm shops across the land), freshly marinated loose olives (for deli counters and food service), to trade and bulk olives (ideal for caterers and manufacturers).

Our olives, we should hasten to add, remain the same delicious fruits the ancients knew, growing in the old unhurried way in the same Mediterranean groves. We prepare them using time honoured methods, then package them with the greatest care to ensure that they reach you, our customers, in perfect condition;

Live, love, eat olives.

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new

Healthy snacking grows on trees!

1. Retail Olives & Antipasti



In response to popular demand we now produce a unique range of grab and go, deli fresh olives and antipasti to be sold from the shelves of delis and farm shops across the land.

Our olives arrive in Bristol direct from the sun drenched shores of the Mediterranean. Once here the olives are carefully water cured and

then marinated in one of our unique recipes. The finest ingredients are always used and we only ever use natural, healthy, unrefined cold-pressed oils.

Our retail products offer a hassle free and convenient way to sell deli fresh olives and antipasti to your customers, without the need to maintain loose olives from the deli counter.



Great for sharing



The best cooking ingredient



Delicious with a drink



60g Snack packs

2 delicious blends

2 shelf ready boxes

12 trays in each box

60g of ambient olives in each tray

live, love



eat olives





Ambient retail snack-packs (Olives)


Given their striking shelf-ready-pack design, these snack packs are ideal for bringing a little taste of the Mediterranean to a multitude of retail environments from travel terminals to forecourts, convenience stores to supermarkets. These mighty little trays really are the perfect snack for real olive lovers everywhere!

PRODUCT CODE	DESCRIPTION	UNIT WEIGHT	CASE QUANTITY
SP01	Basil & Garlic Pitted Greek green olives with fragrant basil and a hint of garlic.	12 x 60g	4
SP02	Chilli & Herb Pitted Greek green and Kalamata olives with spicy chilli, basil and thyme.	12 x 60g	4

Chilled Deli-fresh retail pots (Olives)

Our deli fresh pots have up to four months shelf life from production. Our delicious products are packed in a protective atmosphere, which means they stay deli fresh until the day they are opened. We recommend that these products are displayed and sold from your grab and go chiller, which will do wonders to promote the quality and sales of our delicious foods.

PRODUCT CODE	DESCRIPTION	UNIT WEIGHT	CASE QUANTITY
DP01	Siciliana Pitted green and Kalamata olives with garlic, peppers and mustard seeds.	185g	6
DP02	 Tricolore Pitted green and Kalamata olives with garlic, chilli and basil.	185g	6
DP03	 Antipasti Pitted green and Kalamata olives with garlic cloves, sweet peppers, cornichons, sun dried tomatoes and caperberries.	185g	6
DP04	Garlic Provençal Garlic stuffed green olives with sweet peppers and Herbes de Provence.	210g	6
DP05	Piri Piri Tabil Piri Piri stuffed green olives with garlic, caraway and coriander seed.	210g	6
DP06	Just Nocellara del Belice Sweet and mild olives from Sicily, in cold pressed oils.	210g	6

DP07	 Organic Wild Garlic & Basil Organic pitted green olives with wild garlic and basil.		185g	6
DP08	 Organic Kasbah Organic pitted green and Kalamata olives with rosewater, chilli and aromatic spices.		185g	6
DP15	Organic Athina (chilled delivery only) Organic pitted green Chalkidiki and Kalamata olives with Greek Feta, sundried tomatoes and oregano.		185g	6
DP09	Organic Just Nocellara del Belice Organic whole, early harvest olives from Sicily. Sweet and mild.		210g	6
DP10	Organic Just Bella di Cerignola Organic whole olives from Puglia, in cold pressed oils. Crisp and buttery.		210g	6
DP11	Organic Just Kalamata Organic whole Kalamata olives in cold pressed oils. Rich and fruity.		210g	6

Pots of deli-fresh olive gold!

16 TEMPTING & UNIQUE VARIETIES



16 tempting SKUs
11 unique olive blends
7 organic choices
5 delicious antipasti mixes
4 whole-olive varieties

live, love



eat olives



Deli-fresh retail pots (Antipasti)

PRODUCT CODE	DESCRIPTION	UNIT WEIGHT	CASE QUANTITY
DP12	Sun Dried Tomatoes Sweet and tangy sun dried tomatoes with basil and garlic.	170g	6
DP13	Hot Pickled Garlic Sweet pickled garlic cloves with chilli and parsley.	210g	6
DP14	Cornichons & Caperberries Mixed pickles with mustard seeds and coriander seeds.	175g	6
DP03	 Antipasti Pitted green and Kalamata olives with garlic cloves, sweet peppers, cornichons, sun dried tomatoes and caperberries.	185g	6
DP16	Organic Semi-dried Tomatoes (chilled delivery only) Succulent oven roasted tomatoes with garlic and basil.	185g	6



The Deli-fresh Party Box

Check out our 750g boxes. These great value, deli fresh packs are perfect for savvy cooks and impulse shoppers, for party goers and party throwers and there's no better gift for a real olive lover. Display them in your grab and go chiller which will keep the product in tiptop condition and really promote your fresh sales.

PRODUCT CODE	DESCRIPTION	UNIT WEIGHT	CASE QUANTITY
PB01	Siciliana Pitted green and Kalamata olives with garlic, peppers and mustard seeds.	750g	6
PB02	 Tricolore Pitted green and Kalamata olives with garlic, chilli and basil.	750g	6
PB03	 Antipasti Pitted green and Kalamata olives with garlic cloves, sweet peppers, cornichons, sun dried tomatoes and caperberries.	750g	6
PB04	 Organic Wild Garlic & Basil Organic pitted green olives with wild garlic and basil.	 750g	6
PB05	 Organic Kasbah Organic pitted green and Kalamata olives with organic rosewater, chilli and aromatic spices.	 750g	6
PB06	Organic Just Kalamata Organic whole Kalamata olives in cold pressed oils. Rich and fruity.	 750g	6

It's a party in a 750g box!



6 delicious blends 750g in each box 3 organic varieties 3 conventional mixes

live, love



eat olives



2. Loose Olives

Since the early days back in St Nicholas Market we have been freshly preparing, curing and marinating our olives and perfecting our methods and marinades using time honoured techniques and always the finest ingredients. Through the wonders of our modern packing facility we can now deliver these deli fresh products direct to the doors of our customers, to be sold loose from your own fresh deli counter, or to serve to diners in your restaurant, café or bar.

Loose olives can be displayed and sold at room temperature from an olive bar or chilled from your deli counter. Our unique blend of extra virgin olive oil and cold-pressed sunflower oil ensures that the marinade will not solidify or go cloudy if displayed chilled. Loose olives need to be cared for in order to maintain

quality and achieve great sales. We can help you with this, so please request a free guide to 'Looking After Your Olives'.

Our 'fresh marinated' range of products are aromatised in one of our unique recipes using the finest blends of herbs and spices to achieve a host of mouth watering combinations. These products are packed in a protective atmosphere and have up to four months shelf life from production.

Our 'just olives' range are pure and simple, just olives, that have been water cured and are ready to eat or to be marinated by you. These products are packed in a light brine solution and have up to five months shelf life from production.



Siciliana





Antipasti



Organic Bella di Cerignola

Fresh marinated mixed, pitted olives

PRODUCT CODE	DESCRIPTION	UNIT WEIGHT	CASE QUANTITY
FM01	Siciliana Pitted green and Kalamata olives with garlic, peppers and mustard seeds.	3kg	2 x 1.5kg
FM02	 Tricolore Pitted green and Kalamata olives with garlic, chilli and basil.	3kg	2 x 1.5kg
FM03	 Antipasti Pitted green and Kalamata olives with garlic cloves, sweet peppers, cornichons, sun dried tomatoes and caperberries.	3kg	2 x 1.5kg
FM04	Garlic & Basil Pitted green and Kalamata olives with garlic and basil.	3kg	2 x 1.5kg
FM05	Fines Herbes Pitted green and Kalamata olives with a fragrant blend of fine herbs.	3kg	2 x 1.5kg
FM06	Bar Mix Pitted green and Kalamata olives with garlic, chilli and Herbes de Provence.	10kg	n/a

Fresh marinated green, pitted olives

PRODUCT CODE	DESCRIPTION	UNIT WEIGHT	CASE QUANTITY
FM07	Garlic & Basil Pitted green olives with garlic and basil.	3kg	2 x 1.5kg
FM08	Fines Herbes Pitted green olives with a fragrant blend of fine herbs.	3kg	2 x 1.5kg
FM09	Orange Dukkah Pitted green olives with aromatic Egyptian Dukkah spices and orange zest.	3kg	2 x 1.5kg

Fresh marinated dark, pitted olives

PRODUCT CODE	DESCRIPTION	UNIT WEIGHT	CASE QUANTITY
FM10	Fines Herbes Pitted Kalamata olives with a fragrant blend of fine herbs.	3kg	2 x 1.5kg
FM12	Atlas Pitted black Moroccan and Kalamata olives with roasted cumin seed and coriander leaves.	3kg	2 x 1.5kg





Fresh marinated whole olives

PRODUCT CODE	DESCRIPTION	UNIT WEIGHT	CASE QUANTITY
FM13	Tricolore Whole green and Kalamata olives with garlic, chilli and basil.	3kg	2 x 1.5kg
FM14	Bar Mix Whole green and Kalamata olives with garlic, chilli and Herbes de Provence.	11kg	n/a

Fresh marinated stuffed, olives

PRODUCT CODE	DESCRIPTION	UNIT WEIGHT	CASE QUANTITY
FM15	Garlic Provençal Garlic stuffed green olives with sweet peppers and Herbes de Provençe.	3kg	2 x 1.5kg
FM16	Pepper Rosemary Red pepper stuffed green olives with garlic, rosemary and Herbes de Provençe	3kg	2 x 1.5kg
FM17	Piri Piri Tabil Piri Piri stuffed green olives with garlic, caraway and coriander seed.	3kg	2 x 1.5kg
FM18	Tomato Genovese Sun dried tomato stuffed green olives with garlic, basil and pine nuts.	3kg	2 x 1.5kg

Fresh marinated organic olives

PRODUCT CODE	DESCRIPTION	UNIT WEIGHT	CASE QUANTITY
FM19	 Wild Garlic & Basil Organic pitted green olives with wild garlic and basil.	 3kg	2 x 1.5kg
FM20	 Kasbah Organic pitted green and Kalamata olives with organic rosewater, chilli and aromatic spices.	 3kg	2 x 1.5kg

Just pitted olives

PRODUCT CODE	DESCRIPTION	UNIT WEIGHT	CASE QUANTITY
JO01	Green Colossal Firm and crisp with a creamy finish.	3kg	2 x 1.5kg
JO02	Green Jumbo Firm and crisp with a creamy finish.	3kg	2 x 1.5kg
JO03	Kalamata Extra Large (Greece) The essential Kalamata olive, deep purple in colour. Robust and fruity.	3kg	2 x 1.5kg
JO04	Baby Kalamata (Greece) The essential Kalamata olive, deep purple in colour. Robust and fruity.	3kg	2 x 1.5kg
JO05	Black Maroc (Morocco) The only naturally black olive with a meaty texture and rich flavour.	3kg	2 x 1.5kg
JO06	Mixed Pitted Olives A simple mix of green and Kalamata pitted olives.	3kg	2 x 1.5kg



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Just whole green olives

PRODUCT CODE	DESCRIPTION	UNIT WEIGHT	CASE QUANTITY
JO07	Colossal Firm and crisp with a creamy finish.	3kg	2 x 1.5kg
JO08	Jumbo Firm and crisp with a creamy finish.	3kg	2 x 1.5kg
JO09	Nocellara del Belice (Italy) Early harvest olives from Sicily. Sweet and mild.	3kg	2 x 1.5kg
JO10	Organic Bella di Cerignola (Italy) Crisp and buttery olives from Puglia.	3kg	2 x 1.5kg




Nocellara del Belice



Riviera Niçoise

Just whole dark olives

PRODUCT CODE	DESCRIPTION	UNIT WEIGHT	CASE QUANTITY
JO11	 Kalamata (Greece) The essential Kalamata olive, deep purple in colour. Robust and fruity.	3kg	2 x 1.5kg
JO12	Volos (Greece) A vibrant juicy and fleshy olive with plenty of character and a strong flavour.	3kg	2 x 1.5kg
JO13	Aragon (Spain) The quintessential Spanish olive. Really fruity with an amazingly smooth texture.	3kg	2 x 1.5kg
JO14	Riviera Niçoise (Italy) Beautiful Italian olives with a firm texture. Complex and peppery.	3kg	2 x 1.5kg

Just mixed whole olives

PRODUCT CODE	DESCRIPTION	UNIT WEIGHT	CASE QUANTITY
JO15	Whole Mix A simple mix of green and Kalamata whole olives.	3kg	2 x 1.5kg
JO16	Whole Mix A simple mix of green, Volos and Kalamata whole olives.	11kg	n/a
JO17	Speciality Mix An indulgent mix of Nocellara, Cerignola, Aragon and Riviera.	3kg	2 x 1.5kg

Just stuffed olives

PRODUCT CODE	DESCRIPTION	UNIT WEIGHT	CASE QUANTITY
JO18	Garlic Green olives stuffed with a whole blanched garlic clove.	3kg	2 x 1.5kg
JO19	Sweet Red Pepper Green olives stuffed with a slice of real sweet red pepper.	3kg	2 x 1.5kg
JO20	Piri Piri Green olives stuffed with a whole Piri Piri chilli. Hot!	3kg	2 x 1.5kg

JO21	Almond Green olives stuffed with a whole almond.	3kg	2 x 1.5kg
JO22	Sun Dried Tomato Green olives stuffed with a slice of sun dried tomato.	3kg	2 x 1.5kg
JO23	Feta (Packed in Greece in Oil) Greek green Chalkidiki olives stuffed with a mixture of Feta and Greek country cheese in oil.	2kg	n/a

Just organic olives

PRODUCT CODE	DESCRIPTION	UNIT WEIGHT	CASE QUANTITY
JO24	Organic Green Pitted (Greece) From the groves of Amfissa and surrounding area, firm and crisp with a sweet finish.	3kg	2 x 1.5kg
JO25	Organic Kalamata Pitted (Greece) The essential Kalamata olive, deep purple in colour. Robust and fruity.	3kg	2 x 1.5kg
JO26	Organic Kalamata Whole (Greece) The essential Kalamata olive, deep purple in colour. Robust and fruity.	3kg	2 x 1.5kg
JO10	Organic Bella di Cerignola (Italy) Crisp and buttery olives from Puglia.	3kg	2 x 1.5kg



3. Antipasti & Delice de Med



Our extensive range of antipasti and speciality products embodies the culture and cuisine of the Mediterranean. These products can be sold from your deli counter by weight and used as ingredients in your kitchen. They are especially great when

making up an exciting tapas or mezze platter. We are constantly striving to source new and exciting products to add to our range and we will let you know as new products become available.



Feta stuffed Kabanaki peppers



Char grilled artichoke hearts



Cipoline Borettane onions

Tomatoes

PRODUCT CODE	DESCRIPTION	UNIT WEIGHT
TP22	Semi Dried Tomatoes 'Real Olive Co.' Succulent semi dried tomatoes with garlic and basil in cold-pressed oils.	1kg
TP01	Semi Dried Tomatoes 'Sunpomo' Succulent Italian tomato quarters marinating in oil, with garlic, herbs and spices.	2kg
TP02	Semi Dried Tomatoes 'U Pemdaur' Succulent Italian tomato halves marinating in oil, with garlic, herbs and spices.	2kg
TP03	Sun Dried Tomatoes AA grade sun dried tomatoes from Italy. Soak in hot water and marinate for best results.	10kg
TP04	Sun Dried Tomatoes AA grade sun dried tomatoes from Italy. Soak in hot water and marinate for best results.	2kg

Peppers

PRODUCT CODE	DESCRIPTION	UNIT WEIGHT
TP05	Kabanaki Feta Stuffed Greek Kabanaki peppers stuffed with a mixture of Feta and Greek country cheese, in oil.	2kg
TP06	Peppalicious Sweet and spicy peppers stuffed with a mixture of Feta and Greek country cheese, in oil.	2kg
TP07	Wood Roasted Char grilled Greek, sweet red Florini peppers in a vinegar brine solution.	2.5kg

Delice de Med

PRODUCT CODE	DESCRIPTION	UNIT WEIGHT
TP08	Artichoke Hearts Italian artichoke hearts in brine. Great for roasting and marinating.	1.35kg
TP09	Char Grilled Artichoke Hearts Italian artichoke hearts, halved and char grilled then marinated in oil, with herbs and spices.	2kg
TP10	Cipoline Borettane Onions Sweet Italian onions in balsamic vinegar. Great served with good Pecorino cheese.	1.5kg
TP11	Dolmades - Stuffed Vine Leaves Greek vine leaves stuffed with aromatic rice. The classic Greek mezze.	2kg
TP12	Butter Beans Italian beans in brine. These make a great tapas when mixed with herbs and Harissa.	1.5kg
TP13	Cornichons Classic pickled baby gherkins. These are great with cheese and mixed tapas.	2.12kg
TP14	Caper Berries These come in a brine solution and will make any salad really come alive.	2kg
TP15	Capers Capers come in a vinegar brine solution and are a great addition to any seafood dish.	1kg

TP16	Pickled Garlic Crunchy and tangy whole white garlic cloves.	3kg
TP17	Herby Garlic Crunchy and tangy whole white garlic cloves with Fines Herbes in cold-pressed oils.	3kg
TP18	Spicy Garlic Crunchy and tangy whole white garlic cloves with spicy chilli and parsley in cold-pressed oils.	3kg

Cheeses

PRODUCT CODE	DESCRIPTION	UNIT WEIGHT
TP19	Feta Cheese Classic Greek Feta. Packed in brine, creamy and tangy just as it should be.	14.8kg
TP20	Feta Cheese Classic Greek Feta. Packed in brine, creamy and tangy just as it should be.	2kg

Pesto, Tapenade & Pastes

PRODUCT CODE	DESCRIPTION	UNIT WEIGHT
PA01	Pesto Genovese Authentic Italian pesto, direct from Genoa.	5kg
PA02	Tapenade Our own black olive tapenade. A secret recipe with a touch of chilli.	3kg
PA03	Harissa Classic Tunisian paste made from garlic, chilli and extra virgin olive oil.	9kg
PA04	Harissa Classic Tunisian paste made from garlic, chilli and extra virgin olive oil.	3kg



'Sunpomo' Semi Dried Tomatoes



Classic Greek Feta cheese



4. Oils & Vinegars

No self respecting Mediterranean food company would be complete without extra virgin olive oil. The fresh green oil that flows from the oil mills that surround the Mediterranean in late Autumn, in the form of extra virgin, is at the very heart and soul of Mediterranean cuisine and culture. The health benefits of this cold pressed elixir are well documented and the benefits of a Mediterranean diet have been heralded and championed for

decades. Here we have carefully selected a range of bulk and retail extra virgin olive oil to meet the needs of the specialty food market. In addition to this we have sourced a high quality supply of cold pressed sunflower oil, which like extra virgin olive oil is a healthy and natural alternative to commercially and industrially refined oils.



September in the olive groves



Freshly harvested olives



Cold-pressed extra virgin olive oil



Bulk oils & vinegars

PRODUCT	DESCRIPTION	UNIT VOLUME
TO01	Oleo Martos EVOO (Spain) Great value extra virgin olive oil from Spain, perfect for cooking and light dressings.	5lt
TO02	Hellenic Gold EVOO (Greece) A fantastic Greek extra virgin olive oil, sweet and peppery. Drizzle over Feta cheese.	5lt
TO03	Hellenic Gold EVOO (Greece) A fantastic Greek extra virgin olive oil, sweet and peppery. Drizzle over Feta cheese.	18lt
TO04	Sunflower Oil (Cold-Pressed) The finest cold-pressed, unrefined and totally natural sunflower oil.	5lt
TO05	Sunflower Oil (Cold-Pressed) The finest cold-pressed, unrefined and totally natural sunflower oil.	25lt
TO06	Real Olive Blend Our own blend of cold-pressed sunflower oil with 25% extra virgin olive oil.	5lt
TO07	Real Olive Blend Our own blend of cold-pressed sunflower oil with 25% extra virgin olive oil.	25lt
TO08	Buen Oliva Pomace (Spain) Spanish pomace oil, produced by refining the waste product of EVOO production.	5lt
TO09	Organic EVOO (Greece) Superb Greek extra virgin olive oil.	18lt
TO10	Organic Sunflower Oil (Cold-Pressed) The finest Organic, cold-pressed, unrefined and totally natural sunflower oil.	5lt
TO11	Organic Sunflower Oil (Cold-Pressed) The finest Organic, cold-pressed, unrefined and totally natural sunflower oil.	25lt
TO12	Fattoria Estense Balsamic (Italy) Stunning balsamic vinegar of Modena. Great for reductions and dressings.	5lt



Danae extra virgin olive oil



Oils and balsamics for dressings, marinades, cooking and dipping!



Kalamata Bio extra virgin olive oil



Fattoria Estense Silver Label balsamic vinegar of Modena

Retail oils & vinegars

PRODUCT CODE	DESCRIPTION	UNIT VOLUME	CASE QUANTITY
RO02	Danae of Kalamata EVOO (Greece) Produced by a co-operative of independent farmers in Messina. This oil has a fruity aroma and a full flavoured taste with spicy tones that are characteristic of the region.	1lt	12
RO03	Extra Virgin Olive Oil (Greece) Rich, fruity flavour with a buttery texture and unique colour.	500ml	12
RO04	Kalamata Bio EVOO (Greece) This vibrant green oil is fruity and full bodied with spicy notes characteristic of the Kalamata region.	500ml	12
RO05	Fattoria Estense Grade 6 Balsamic Vinegar of Modena (Italy) Intensely fruity, acidic flavour with a hint of sweetness. Made from specially selected grapes grown in the region of Modena.	500ml	12
RO06	Fattoria Estense Silver Label Balsamic Vinegar of Modena (Italy) This Fattoria Estense Silver Label balsamic vinegar is well balanced and pleasantly tangy. Superb quality and a must for any foodie.	250ml	12
RO07	Jose Paez Lobato 'Capirote' Sherry Vinegar (Spain) Aged in American oak barrels for 4 years. This delicate amber hued vinegar is concentrated in acidity and aroma. Fantastic!	750ml	12



5. Organic products



Our commitment to quality and sustainability has led us to seek out a handful of organic farms in Greece and Italy. Here olives are grown using organic methods that promote the health and sustainability of the olive groves and their immediate environment. In these groves the natural flora and fauna flourish and the land is rich and bountiful. Fresh organic olives are fermented over a much longer period than conventional olives and only become available in late March. Non organic olives are generally processed using more intrusive methods that result in fresh new season olives completing their fermentation

as early as December. Organic olives tend to maintain a darker, richer and more natural colour, remaining crisp and firm for much longer into the year than conventionally farmed and processed olives.

In our quest for the perfect olive we are now fully certified by Organic Farmers & Growers as a UK organic producer and are very happy to see sales of our organic products growing as consumers become more conscious of the virtues of organic foods.



Flourishing flora



Healthy growing conditions



Organic Bella di Cerignola



Pots of flavour






Organic Wild Garlic & Basil

Chilled deli pots

PRODUCT CODE	DESCRIPTION	UNIT WEIGHT	CASE QUANTITY
DP07 	Organic Wild Garlic & Basil Organic pitted green olives with wild garlic and basil.	 185g	6
DP08 	Organic Kasbah Organic pitted green and Kalamata olives with organic rosewater, chilli and aromatic spices.	 185g	6
DP15	Organic Athina (chilled delivery only) Organic pitted green Chalkidiki and Kalamata olives with Greek Feta, sundried tomatoes and oregano.	 185g	6
DP09	Organic Just Nocellara del Belice Organic whole, early harvest olives from Sicily. Sweet and mild.	 210g	6
DP10	Organic Just Bella di Cerignola Organic whole olives from Puglia, in cold pressed oils. Crisp and buttery.	 210g	6
DP11	Organic Just Kalamata Organic whole Kalamata olives in cold pressed oils. Rich and fruity.	 210g	6
DP16	Organic Semi-dried Tomatoes (chilled delivery only) Succulent oven roasted tomatoes with garlic and basil.	 185g	6

750g Chilled Party boxes

PRODUCT CODE	DESCRIPTION	UNIT WEIGHT	CASE QUANTITY
PB04 	Organic Wild Garlic & Basil Organic pitted green olives with wild garlic and basil.	 750g	6
PB05 	Organic Kasbah Organic pitted green and Kalamata olives with organic rosewater, chilli and aromatic spices.	 750g	6
PB06	Organic Just Kalamata Organic whole Kalamata olives in cold pressed oils. Rich and fruity.	 750g	6



Organic Kasbah







Organic Just Kalamata

Fresh marinated organic olives

PRODUCT CODE	DESCRIPTION	UNIT WEIGHT	CASE QUANTITY
FM19 	Organic Wild Garlic & Basil Organic pitted green olives with wild garlic and basil.	 3kg	2 x 1.5kg
FM20 	Organic Kasbah Organic pitted green and Kalamata olives with organic rosewater, chilli and aromatic spices.	 3kg	2 x 1.5kg




'Just Organic' olives

PRODUCT CODE	DESCRIPTION	UNIT WEIGHT	CASE QUANTITY
JO24	Organic Green Pitted From the groves of Amfissa and surrounding area, firm and crisp with a sweet finish.	 3kg	2 x 1.5kg
JO25	Organic Kalamata Pitted The essential Kalamata olive, deep purple in colour. Robust and fruity.	 3kg	2 x 1.5kg
JO26	Organic Kalamata Whole The essential Kalamata olive, deep purple in colour. Robust and fruity.	 3kg	2 x 1.5kg
JO10	Organic Bella di Cerignola Crisp and buttery olives from Puglia.	 3kg	2 x 1.5kg

Bulk Organic olives

PRODUCT CODE	DESCRIPTION	UNIT WEIGHT
BO21	Organic Green Pitted From the groves of Amfissa and surrounding area, firm and crisp with a sweet finish.	 10kg
BO22	Organic Kalamata Pitted The essential Kalamata olive, deep purple in colour. Robust and fruity.	 10kg
BO23	Organic Bella di Cerignola Crisp and buttery olives from Puglia.	 11kg
BO24	Organic Kalamata Whole The essential Kalamata olive, deep purple in colour. Robust and fruity.	 13kg
BO25	Organic Garlic Stuffed Greek green olives stuffed with a whole, blanched garlic clove.	 10kg
BO26	Organic Pepper Stuffed Greek green olives stuffed with a slice of real sweet red pepper.	 10kg

Bulk oils & vinegars

PRODUCT CODE	DESCRIPTION	UNIT WEIGHT
TO09	Organic EVOO (Greece) Superb Greek extra virgin olive oil.	 18lt
TO10	Organic Sunflower Oil (Cold-pressed) The finest organic, cold-pressed, unrefined and totally natural sunflower oil.	 5lt
TO11	Organic Sunflower Oil (Cold-pressed) The finest organic, cold-pressed, unrefined and totally natural sunflower oil.	 25lt

Retail oils & vinegars

PRODUCT CODE	DESCRIPTION	UNIT WEIGHT	CASE QUANTITY
RO04	Kalamata Bio EVOO (Greece) This vibrant green oil is fruity and full bodied with spicy notes characteristic of the Kalamata region.	 500ml	12





6. Trade & Bulk Olives



Olives have been a staple of the Mediterranean diet for centuries, and when it comes to processing olives little has changed since the time of the Phoenicians. Freshly harvested olives are transformed from the bitter and inedible fresh drupe that hang from gnarled and twisted trees, into sweet and delectable table olives, through a process of lactic fermentation. This is a natural process that occurs when fresh olives are stored in tanks of salt brine at around 8%. After a period of 3-6 months the fermentation ends and the olives are ready to eat.

reducing the salt content to an acceptable and palatable level.

All of our bulk olives are supplied in a strong 8% brine and need to be cured with fresh water before use. If you need advice on how to do this then please let us know and we will be happy to be of assistance.

Our suppliers pack our olives into barrels and tins directly from their tanks in the same strength of brine in which they have fermented. These olives are very salty and must be water cured before marinating,



Well managed groves



Traditional processing techniques



Accredited manufacturing

Bulk pitted olives

PRODUCT CODE	DESCRIPTION	UNIT WEIGHT
BO01	Green Colossal (Greece) Firm and crisp with a creamy finish.	11kg
BO02	Green Jumbo (Greece) Firm and crisp with a creamy finish.	11kg
BO03	Kalamata Extra Large (Greece) The essential Kalamata olive, deep purple in colour. Robust and fruity.	11kg
BO04	Baby Kalamata (Greece) The essential Kalamata olive, deep purple in colour. Robust and fruity.	10kg
BO05	Black Maroc (Morocco) The only naturally black olive with a meaty texture and rich flavour.	10kg

Bulk whole olives

PRODUCT CODE	DESCRIPTION	UNIT WEIGHT
BO06	Green Colossal (Greece) Firm and crisp with a creamy finish.	13kg
BO07	Green Jumbo (Greece) Firm and crisp with a creamy finish.	13kg
BO08	Nocellara del Belice (Italy) Early harvest olives from Sicily. Sweet and mild.	11kg
BO09	Bella di Cerignola (Italy) (Organic) Crisp and buttery olives from Puglia.	11kg
BO10	Kalamata (Greece) The essential Kalamata olive, deep purple in colour. Robust and fruity.	13kg
BO11	Volos (Greece) A vibrant juicy and fleshy olive with plenty of character and a strong flavour.	13kg
BO12	Aragon (Spain) The quintessential Spanish olive. Really fruity with an amazingly smooth texture.	11kg
BO13	Riviera Nicoise (Italy) Beautiful Italian olives with a firm texture. Complex and peppery.	11kg

Bulk stuffed olives

PRODUCT CODE	DESCRIPTION	UNIT WEIGHT
BO14	Garlic Greek green olives stuffed with a whole blanched garlic clove.	13kg
BO15	Sweet Red Pepper Greek green olives stuffed with a slice of real sweet red pepper.	13kg
BO16	Piri Piri Greek green olives stuffed with a whole Piri Piri chilli.	10kg
BO17	Almond Greek green olives stuffed with a whole almond.	13kg
BO18	Sun Dried Tomato Greek green olives stuffed with a slice of sun dried tomato.	13kg
BO19	Feta Greek green olives stuffed with a mixture of Feta and Greek country cheese in oil.	5kg
BO20	Anchovy Stuffed Anchovy paste stuffed Spanish Manzanilla olives, pasteurised in tins.	2kg

Bulk Organic olives

PRODUCT CODE	DESCRIPTION	UNIT WEIGHT
BO21	Organic Green Pitted From the groves of Amfissa and surrounding area, firm and crisp with a sweet finish.	10kg
BO22	Organic Kalamata Pitted The essential Kalamata olive, deep purple in colour. Robust and fruity.	10kg
BO23	Organic Bella di Cerignola Crisp and buttery olives from Puglia.	11kg
BO24	Organic Kalamata Whole The essential Kalamata olive, deep purple in colour. Robust and fruity.	13kg
BO25	Organic Garlic Stuffed Greek green olives stuffed with a whole blanched garlic clove.	10kg
BO26	Organic Pepper Stuffed Greek green olives stuffed with a slice of real sweet red pepper.	10kg



7. Sundries

On our travels around the Mediterranean, while seeking out and visiting our suppliers, we come across a lot of wonderful products and ingredients that we just want to share with all you good folk back home. Here you will find some great products

to adorn your deli or farm shop, restaurant, café or bar, to help give that real Mediterranean feel. We are always on the look out for new and exciting products to bring you, and will let you know when we find the next little gem.



Olive oil soap

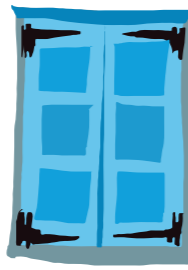


Provence garlic strings



Hungarian dried chillis





Sundries

PRODUCT CODE	DESCRIPTION	UNIT WEIGHT
SU01	Garlic Strings (France) Classic fresh French garlic plaits. Available seasonally from August to December.	1kg
SU02	Garlic Loose (France) Classic fresh French garlic. Available seasonally from August to December.	25kg
SU03	Garlic Loose (France) Classic fresh French garlic. Available seasonally from August to December.	5kg
SU04	Chilli Strings (Hungary) Fantastic chilli garlands. Make great decorations and can also be used in cooking.	1 string
SU05	Herbes De Provence (France) The classic herb mixture from southern France. Great to use when marinating olives.	10kg
SU06	Herbes De Provence (France) The classic herb mixture from southern France. Great to use when marinating olives.	1kg
SU07	Lavender Bunches (France) Beautiful bunches of lavender. Great for displays and a really good seller.	bunch
SU08	Lavender Loose (France) Lavender from Provence, looks great displayed in a basket and can be sold by weight.	7kg
SU09	Lavender Loose (France) Lavender from Provence, looks great displayed in a basket and can be sold by weight.	1kg
SU10	Olive Oil Soap (France) Fantastic olive oil soap from Provence. Totally natural and great for sensitive skin.	400g
SU11	Olive Oil Soap With Lavender (France) These beautiful mini soaps with essential oil of lavender, come individually boxed.	40g



Chilli strings



Lavender bunches

8. Hardware, Display & Accessories

If you are going to sell wonderful and amazing foods then you will need some beautiful and useful things to serve them from, and with. Here we have a range of very useful bits and bobs to enhance your deli counter and help boost your olive, antipasti and oil sales.

We are especially pleased to be working with Rupert Blamire Ceramics. Rupert runs a Bristol based pottery business that produces a unique range of beautiful hand thrown ceramics. He has crafted

and designed a deli bowl especially for us that is perfect for serving olives and antipasti from your counter, it is also a great gift item to sell alongside the beautiful and colourful ceramic olive oil decanters, there is even an olive dish and stone set as well.

Check out our olive oil refill station. This is a really great way to boost your olive oil sales whilst reducing your carbon footprint, very neat!



Garlic pots



Salad tongs



Olive dishes

Ceramics by Rupert Blamire

PRODUCT CODE	DESCRIPTION	UNIT
HD03	Olive Dish Combo Beautiful hand thrown, olive dish set. One bowl for the olives and one for the stones.	1 set
HD04	Olive Oil Decanter (Large 280ml) Beautiful hand thrown, olive oil decanter. Great sellers and the ideal gift for any foodie.	1
HD05	Olive Oil Decanter (Small 140ml) Beautiful hand thrown, olive oil decanter. Great sellers and the ideal gift for any foodie.	1
HD06	Garlic Pot This beautiful hand thrown garlic pot, is a great and attractive way to keep your garlic fresh.	1 pot



Ceramic ware



Olive oil decanter

Other useful accessories

HD08	Wooden Salad Tongs These tongs are really useful in any deli and make serving really fast and efficient.	1 set
HD09	Display Clips Stainless steel clips to display your product and price info.	1 clip
HD10	Stainless steel 500ml oil pourer Ideal gift for the kitchen to store and pour your favourite oils.	1
HD11	Olive Oil Decanter 25ltr Stainless steel oil decanter. Designed for an infused oil refill station in your deli.	1 unit
HD12	Refill Bottle 1/2ltr (Case of 32) Swing top, resealable bottles to be used with your olive oil refill station.	1/2lt
HD13	Refill Bottle 1ltr (Case of 18) Swing top, resealable bottles to be used with your olive oil refill station.	1lt

Packaging

PRODUCT CODE	DESCRIPTION	UNIT	UNITS PER CASE
PK01	350ml Deli Pots Clear plastic deli pots ideal for selling olives etc.	1 case	1000
PK02	Deli Pot Lids The essential deli pot lid.	1 case	2250

10. Terms & Conditions

We all need them and it is really important that we make the key points as clear as possible. We hope to build a long lasting and fruitful relationship with all our customers, so a clear and concise set of terms are essential to avoid any possible confusion.

There is nothing onerous here so have a quick scan through to familiarize yourself with the way we like to do things.



Payment terms



Product pricing



Thanks and feedback

10. Terms & Conditions

Opening hours

For sales enquiries, to place orders, or to just have a chat, you can contact us by phone or email. We are open Monday to Friday from 8:30am to 5:00pm, excluding public holidays. You can always leave a message as well if you call outside these times.

Payment terms

Our payment terms are pro forma unless you have an approved credit account with us. Generally we are able to offer credit accounts once your first three orders have been paid for and managed successfully. If you wish to discuss a credit facility then please contact Sarah in our accounts department.

Product pricing

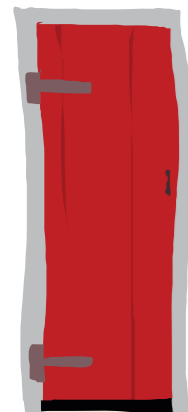
Please contact a member of our team to request the latest version of our full trade pricelist. Due to the fluctuating market that we operate within, we reserve the right to alter our product pricing at any time. We will always endeavour to give all our customers as much notice as possible and try to minimise any significant price changes wherever possible.

Minimum order values

You will be pleased to know that our minimum order value is just £60.00 to any location within England and South Wales. For other locations please enquire when you place your order. Due to the fluctuating costs of transport we do reserve the right to change this at any time without prior notice.

Delivery schedules

Once an order has been placed we will, in most cases, send your goods out the following day for a next day delivery except on Fridays. Saturday and timed deliveries are available but at extra cost, please enquire if this is of interest.



Our distributors

As you know by now, here at The Real Olive Company we produce and source a wide range of fantastic olives and Mediterranean foods and accessories. We are totally committed to quality and always aim to provide the best value and service to all our customers.

We are always very keen to deal directly with our customers but are also aware that this may not always be possible for all businesses out there.

With this in mind we have teamed up with a selection of Food Service Distributors covering most areas across the UK. In some cases these companies stock pretty much our full range of products, others just a selection of our best sellers.

If you would find it easier to deal directly with any of our distribution partners, then please contact us and we will put you in touch with your nearest Food Service Distributor. We can guarantee that you will get the same great quality Real Olive products from them as you can from us.

Thanks and feedback

Hopefully you have had a good read through our catalogue and now know all there is to know about The Real Olive Company. Thanks for your interest in us and if you are not already a customer then hopefully you soon will be.

As a small company committed to quality we will always endeavour to do our best in order to meet our customer's requirements. You can help us to maintain and improve our products and services by giving us feedback. Whether it's good or bad we would love to hear from you, so don't hesitate to drop us a line.

For anything else please get in touch;

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Fax; 0117 9553515

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